

COMMODITY MERCHANDISER

QUALIFICATIONS

- Hard working/team oriented
- Excellent computer skills — proficiency in Word and Excel required
- Excellent oral/written communication skills
- Accuracy, honesty, integrity traits are important
- Self-motivated and hard working
- Must be detail oriented
- Able to follow direction
- Possess logical problem solving ability
- Able to learn new skills and responsibilities
- Good organizational skills
- Demonstrated ability to follow procedures as written
- Strong business and accounting skills
- Able to handle multiple tasks
- B.A. or greater in Ag Business, Marketing or related field preferred
- High school Diploma or GED a must
- 3 years minimum grain marketing experience preferred

DESCRIPTION OF DUTIES

- Purchase corn and sell distillers grains and corn oil via phone and in-person
- Enter purchase and sales contracts into accounting system
- Evaluate market conditions to monitor inventory levels and control costs
- Work with leadership to build relationships with suppliers, producers, and customers
- Assist with corn grading according to company discount schedule specifications
- Assist with tracking arbitrage trades and follow-up on paperwork
- Assist with subleasing of hopper cars and follow-up on paperwork
- Assist with corn unloading procedures in the scale room
- Possess a familiarity with trade area and CBOT grain prices at all times
- Enter into CBOT trades to offset company risks associated with various farmer contracts
- Communicate DDGS inventory levels to DDGS customers
- Communicate corn oil inventory levels to customers and adjust logistics accordingly
- Schedule outbound MWDGs loads and make adjustments thereto
- Complete any and all tasks assigned by the President and CEO

REPORTING TO THIS POSITION: None

POSITION REPORTS TO: Commodity Manager

PHYSICAL DEMANDS AND WORK ENVIRONMENT

The physical demands and work environment characteristics described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- *Physical Demands:* While performing the duties of this job, the employee is required to walk; sit; use hands and fingers, to handle, or feel objects, tools, or controls; reach with hands and arms; balance; stoop; talk and hear. The employee must lift and/or move up to 50lbs. Specific vision abilities required by the job include close vision, color vision, distance vision, peripheral vision, depth perception, and the ability to adjust focus.
- *Work Environment:* While performing the duties of this job, the employee is exposed to weather conditions prevalent at the time. The noise level in the work environment is usually moderate. Some areas have been designated areas to use hearing protection. Hard hat, safety glasses, and leather gloves are required in designated areas.